

## Strategic Plan 2023-2026



Vision Clever ideas – Changing lives

Purpose Changing the lives of people living with a disability by providing personalised solutions

## **Strategic Pillars**

**Customer Focussed** 



**Enabled People** 



Financial Sustainability

## 2023-26 Strategic Initiatives (highlights)

- Develop and roll-out a single market-facing brand in NSW and Victoria
- Understand and improve our customers' experience
- Understand and leverage our referrers' experience
- Provide solutions that maximise the number of customers

- Develop and implement a volunteer recruitment and engagement plan
- Attractive value proposition that increases the diversity of skillsets
- Establish an organisational environment and culture of continuous improvement
- Maintain an organisational environment culture of workplace health and safety

- New products, partnerships, additional revenue driven resource & sales initiatives
- Provide our OT Assistive Technology and Equipment Therapy service to new and existing clients
- Improve our value proposition to funders and philanthropists
- Grow our partnerships with TADs, regional OTs and other disability charities

## **Strategic Objectives**

- · Brand recognition
- · Customer satisfaction
- · Referrer satisfaction
- Market growth

- Specialised volunteers
- · Engaged employees
- · Values-led culture
- · Quality production
- · Heath and safety culture

- Stronger partnerships with our referral community
- Philanthropic and fundraising value for money
- Improved financial management of our COGS and overheads.